



BOTTOM|line

Promoting the professional and business interests of member engineering companies.

ACEC/MO's Fall Meeting on November 3

We are working on programming for the ACEC/MO Fall Meeting scheduled for November 3, 2017 at the Capitol Plaza Hotel in Jefferson City. Our Programs & Seminars Committee is finalizing our lunch speaker for the meeting but everything else is finalized. Below is a draft agenda for the day. Once we have the complete meeting information confirmed we'll send out the registration information and will post it on our website.



8:30 am - **Registration**

8:45 am - **Committee Meetings: Business Practices, Governmental Affairs/Transportation**

10:00 am - **The Art of Negotiations Seminar:** Listening skills meet their ultimate test in negotiations. Team members will prepare for negotiations in the business world and their personal lives through a guided tour of the world of crisis negotiations. Dan Oblinger, Leadercraft, a trained and experienced hostage negotiator, will explore the dynamics of negotiation, how to handle demands, and how to make persuasive appeals. The business world is largely comprised of negotiation opportunities to win and keep clients.

12:10 pm - **Lunch / Speaker - tbd**

1:50 pm - **Quarterly Board of Directors / Membership Meeting**

This will be another great meeting and one you won't want to miss. Join us on November 3 in Jefferson City!

ACEC/MO Annual Area Meeting Dates Set

ACEC/MO's Board of Directors are seeking input from members as we host our annual area meetings. Firm key principals have been invited to attend free breakfast or lunch meetings in their area. Below are dates we currently have set up for Columbia, Jefferson City, Kansas City, Springfield, and St. Louis. We look forward to members joining us for some great discussions.

September 25 - 11:30 am - 1:00 pm
Kansas City Area Lunch Meeting @ Pierpont's at Union Station

September 26 - 11:30 am - 1:00 pm
Kansas City Area Lunch Meeting @ Pierpont's at Union Station

October 3 - 11:30 am - 1:00 pm
Jefferson City Area Lunch Meeting @ Canterbury Hill Winery & Restaurant

October 4 - 8:30 am - 10:00 am
St. Louis Area Breakfast Meeting @ MAC West

October 4 - 11:30 am - 1:00 pm
St. Louis Area Lunch Meeting @ MAC West

October 10 - 11:30 am - 1:00 pm
Columbia Area Lunch Meeting @ D. Rowe's Restaurant

October 24 - 8:30 am - 10:00 am
St. Louis Area Breakfast Meeting @ MAC West

October 24 - 11:30 am - 1:00 pm
St. Louis Area Lunch Meeting @ MAC West

October 26 - 11:30 am - 1:00 pm
Springfield Area Lunch Meeting @ Springfield Brewing Company

Register Now for ACEC/MO's 2018 Future Leaders Academy

ACEC/MO has begun the planning process for the 2018 Future Leaders Academy (FLA). The dates for the 2018 FLA program are March 14-15 in Jefferson City; April 11-12 in St. Louis; and May 10-11 in Independence.

The FLA is an extensive leadership program for young leaders in private consulting firms committed to developing their leadership abilities. The program is most beneficial to those participants with approximately 8-15 years of industry experience. These highly interactive sessions are taught by experts in the field of business administration and people management in professional service firms.

Registration details will be sent out soon and will also be posted on our [website](#). We are already holding spots for members. If you want a spot in the 2018 class, please contact the ACEC/MO office at 573-634-4080 or email at DawnHill@acecmo.org.

ACEC/MO Seeking Life Member Nominations

ACEC/MO seeks to recognize past member firm representatives who have given extraordinary service to ACEC/MO and have retired from active practice. Your help as a current member firm representative is needed to identify former members of your firm who may meet the criteria for Life Membership.

Nominations are due by **October 30, 2017**. They can be mailed, faxed or emailed to ACEC/MO as indicated on the form. A listing of current life members is listed on our [website](#) along with a link to the nomination form. If you have any questions, please contact the ACEC/MO office.

ACEC/MO Summer Meeting Highlights

We want to thank all the members that attended ACEC/MO's Summer Meeting on August 25, 2017. We had a record attendance of 97 firm representatives for a full day of activities including committee meetings, lunch/speakers, and our quarterly board / membership meeting. Below are photos from the well-attended Summer Meeting. To see more photos of the meeting, go to our [website](#).



Business Practices Subcommittee Meeting chaired by Joe Hagerty, Oates Associates, Inc.



Environmental Committee Meeting chaired by Chris Burns, CDM Smith.



Engineering Excellence Committee Meeting chaired by Dan Meckes, Crawford, Murphy & Tilly, Inc.



Governmental Affairs Committee Meeting co-chaired by Steve Hicks, S.H. Smith & Company, Inc. and Dave Nichols, Parsons.



Transportation Committee Meeting co-chaired by Buddy Desai, CH2M Hill, Inc. and Chip Touzinsky, Garver.



ACEC/MO Board of Directors / Membership Meeting chaired by Mike DeBacker, Burns & McDonnell.

ACEC Life/Health Trust Overview

The ACEC Life/Health Trust is designed by engineers for engineers. For 50 years now, the Trust has been dedicated to supporting the health, vision, dental, life and disability insurance needs of engineering firms across the country.

Why Choose the ACEC Life/Health Trust?

- Currently, more than 80,000 ACEC members participate in the Trust
- Opportunity for 5-13% savings
- Group purchasing power advantage
- Join a cleaner risk pool of Engineers (population statistically healthier)
- Access to pricing transparency tools
- Access to preferred ancillary pricing
- The Trust's unique structure allows engineers to have a voice in how their benefits are administered. Through the Trust, members receive both product and price flexibility to fit their needs.

"With a total annual ACEC Insurance savings of \$45,000...I could kick myself for resisting ACEC's repeated requests to join their plans earlier."

KENNETH P. HERCEG, PRESIDENT, KEN HERCEG & ASSOCIATES, INC.

For more information, contact Tim Jardine, Account Executive, 1828 Walnut St. Suite 701 / Kansas City, MO 64108 -- Phone (816) 857.7839 / tjardine@holmesmurphy.com.

Dues Renewals for 2017-18

Thank you to the following firms that have renewed since we sent our dues billing out. Thank you for your recent membership renewal and investment in ACEC/MO for the 2017-18 year. Your support allows us to remain committed to you as the business

voice of the engineering industry.

MEMBER FIRMS:

ABNA Engineering, Inc. • Access Engineering, LLC • Affinis Corp. • Alfred Benesch & Company • Allgeier, Martin & Associates, Inc. • Allstate Consultants, P.C. • Amec Foster Wheeler • Anderson Engineering, Inc. • Barnes, Henry, Meisenheimer & Gende, Inc. • Barr Engineering Company • Bartlett & West, Inc. • Benton & Associates, Inc. • Bob D. Campbell & Company, Inc. • Burns & McDonnell • Casco Diversified Corporation • CBB • CDG Engineers • CDM Smith • CH2M Hill, Inc. • Civil Design, Inc. • CM Archer Group, P.C. dba Archer Elgin • CM Engineering, Inc. • Cook, Flatt & Strobel Engineers, P.A. • Crawford, Murphy & Tilly, Inc. • Cross Discipline Engineering • Donohue & Associates, Inc. • EDM Incorporated • EFK Moen, LLC • Engineered Corrosion Solutions • Engineering Design Source, Inc. • Engineering Surveys and Services • EPIC Systems, Inc. • ESC, Inc. • Farnsworth Group, Inc; GBA, Inc. • GeoEngineers, Inc. • GREDELL Engineering Resources, Inc. • Hanson Professional Services Inc. • HDR • Hg Consult, Inc. • HNTB Corporation • Horner & Shifrin, Inc. • Howe Company, LLC • HR Green, Inc. • IMEG Corp • Jacobs Engineering Group, Inc. • Jasun Associates, LLC • Juneau Associates, Inc., P.C. • Klingner & Associates, P.C. • Koehler Engineering and Land Surveying, Inc. • Kuhlmann *design* Group, Inc. • Larkin Lamp Rynearson • Lee Engineering & Associates, LLC • Leigh & O'Kane, L.L.C. • Lochmueller Group • Luzco Technologies; • M3 Engineering Group P.C. • Malisko Engineering, Inc. • Malone Finkle Eckhardt & Collins, Inc. • McClure Engineering • McClure Engineering Co. • Mettemeyer Engineering, LLC • Midwest Environmental Consultants • Modjeski & Masters, Inc. • Oates Associates, Inc. • Olsson Associates • Palmerton & Parrish, Inc. • Parsons Transportation Group • Poepping, Stone, Bach & Associates, Inc. • Premier Engineering Consultants LLC • Quigg Engineering, Inc. • Reitz & Jens, Inc. • RJN Group, Inc. • Rollie Johnson, Inc. • Ross & Baruzzini, Inc. • S.H. Smith & Company, Inc. • SCI Engineering, Inc. • SE3, LLC • Snyder & Associates, Engineers & Planners, LLC • SSE, Inc. • Stock & Associates Consulting Engineers, Inc. • Strickland Engineering • Taliaferro & Browne, Inc. • Terracon Consultants, Inc. • Tetra Tech • Thouvenot, Wade & Moerchen, Inc. • TranSystems Corporation • TRC Environmental Corporation • TREKK Design Group, LLC • TSi Geotechnical, Inc. • Veenstra & Kimm, Inc. • Volkert, Inc. • Walter P Moore • Waters Engineering, Inc. • William Tao & Associates, Inc. • Wilson & Company, Inc., Engineers & Architects • Woolpert, Inc. • WSP

ASSOCIATE MEMBERS:

ACEC Life/Health Insurance Trust • Greyling Insurance Brokerage, an EPIC Company • RubinBrown, LLP • Seiler Instrument Company • Wallace Saunders

State PAC Contributions Exceed Expectations - Contributors Recognized for Quick Response

ACEC/MO has started receiving PAC contributions from member firms and individuals based on a mail appeal that was sent out the beginning of August. We set a goal of \$25,000 for contributions and have received \$16,456 so far. Below is a list of contributors to date. A huge THANK YOU goes to the following firms and individuals who have already contributed. If you are not listed below and want to contribute to the state PAC, please go to our [website](#) for more information as well as a current list of contributions.

MEMBER FIRMS:

Alper Audi, Inc. • Anderson Engineering, Inc. • CBB • CDG Engineers • Civil Design, Inc. • Cook, Flatt & Strobel Engineers, P.A. • Crawford, Murphy & Tilly, Inc. • EDM Incorporated • EFK Moen, LLC • Garver • GBA, Inc. • GREDELL Engineering Resources, Inc. • Hanson Professional Services Inc. • HDR • Hg Consult, Inc. • Horner & Shifrin, Inc. • HR Green, Inc. • Juneau Associates, Inc., P.C. • Klingner & Associates, P.C. • M3 Engineering Group PC • McClure Engineering Co. • Modjeski and Masters, Inc. • Palmerton & Parrish, Inc. • Poepping, Stone, Bach & Associates, Inc. • Reitz & Jens, Inc. • Snyder & Associates, Inc. • Strickland Engineering • Volkert, Inc.

MEMBER REPRESENTATIVES:

Raed Armouti • Tricia Bohler • Neil Brady • Jess L. Commerford • Bruce Dawson • Michael S. DeBacker • John Denlinger • Buddy Desai • Jason Dohrmann • Joe Drimmel • Darrell Eilers • Mike Erdtmann • Tim Fobes • John R. Frerking • Robert L. Goodwillie • Howard N. Gotschall • Thomas R. Gredell • Joseph G. Hagerty • Earl Harrison • Kent Hayes • Josiah Holst • Cory Imhoff • Mark A. Jansen • George John • David Kocour • P.J. Kronlage • Dennis LaRose • Vicki LaRose • Shawn Leight • Jeremy Linley • Chris Linneman • David Maxwell • Daniel R. Meckes • Marjorie Melton • Linda L. Moen • Clarence D. Munsch • John J. Neyens • David B. Nichols • Timothy R. Nugent • Brad R. Parrish • Randall Perkinson • Pat Poepping • Steve Prange • Michael Purol • Jay Rakers • Paul H. Reitz • Steve Rhoades • Laura Rightler • Barry Rolle • Timothy J. Ross • Rod Sachtleben • Ty Sander • Michael Spayd • Charles Touzinsky • Stephen R. Wells • Mark Williams • Srinivas Yanamanamanda

EEA Project Competition Entries Due October 18

The time is near to submit your project entry for the ACEC/MO Engineering Excellence Awards (EEA) Competition. The deadline is **October 18** for the project entries to be submitted to the ACEC/MO office. The Engineering Excellence Committee is working diligently to get the judges confirmed. Below are important dates for the competition so please be sure to put them on your calendar. Contact ACEC/MO if you need an entry form and the rules or go to our [website](#) to download the information.

Important Dates:

October 10, 2017

ACEC/MO Intent to Enter Form Deadline

October 18, 2017

ACEC/MO Entry Submission Deadline

November 8, 2017

ACEC/MO EEA Judging

January 5, 2018

Winning Entries Submitted to ACEC

February 10, 2018

ACEC/MO Awards Banquet in Columbia

February 16-18, 2018

ACEC Judging in Washington, DC

April 17, 2018

ACEC Awards Presentations in Washington, DC

Monthly St. Louis Construction Guideline

Members of the Construction Alliance (ACEC/MO, AIA-St. Louis, AGCMO, CSI-STL, IFMA-St. Louis and SLCCC) meet bi-monthly to continually update the guidelines to keep pace with current industry practices. The Construction Guidelines are housed on the [AGC of Missouri's website](#) under the Member Resources tab.

We invite you to review this month's Construction Guideline via the link below and encourage you to send your thoughts on this guideline. You may send your comments to [Denise Hasty](#).

This Month's Featured Guideline: [Bonding](#).

Highlights of ACEC/MO 1st Annual ACEC/PAC Golf Tournament

ACEC/MO hosted the 1st Annual ACEC/PAC Golf Tournament on Monday, July 17, 2017 at the Club at Old Hawthorne in Columbia. We had a total of 39 golfers and raised \$9,250.00 for ACEC/PAC. Although it was a hot day, the tournament was a huge success. We plan to host this again next year but will try to have it sometime in September or October. As soon as we set a date, we'll send out a notification so you can put the date on your calendar. We want to double the number of golfers next year and will be setting up a committee soon to work on the details of our next tournament. Below are some of the photos from the tournament.

We want to thank the following sponsors who helped us cover the costs of golf fees, cart, golf balls, prizes and the luncheon.

- [Access Engineering, LLC](#)
- [Burns & McDonnell](#)
- [Civil Design, Inc.](#)
- [Crawford, Murphy & Tilly, Inc.](#)
- [EFK Moen, LLC](#)
- [GBA](#)
- [GREDELL Engineering Resources, Inc.](#)
- [HNTB Corporation](#)
- [Oates Associates, Inc.](#)
- [Quigg Engineering, Inc.](#)
- [TSi Geotechnical, Inc.](#)



Mike DeBacker (left) and **Dan Meckes** (right) headed up the committee to put together the golf tournament. They did a phenomenal job so please be sure to tell them THANK YOU.



We had 20 golf carts lined up to take off for the tournament.



L to r: Rick Olson, Steve Hicks, John Neyens, and Tricia Bohler.



L to r: Ozzy Bravo, Earl Harrison, Steve Wells, and Kevin Scott.



L to r: Andrew Reid, Mike Odrowski, and Mike Herleth.



L to r: Randy Perkinson, Rod Lacy, Kevin Eisenbeis, and Joe Johnson.



L to r: Ty Sander, Tony Russo, Steve Prange, and Kevin Fuller.



L to r: Jeff Connelly, Mike Erdtmann, Mike Brown, and Bob Staed.



L to r: Todd Welz, Vicki LaRose, Joe Hagerty, and Jason Dohrmann.



L to r: Darrell Eilers, Shelley Dintelman, Jeff Church, and Linda Moen.



L to r: Barry Rolle, Doug Hickey, Joe Drimmel, and Kurt Gribble.



L to r: Ed Alizadeh, Dan Meckes, Craig Brauer, and Rick Lodewyck.

Your Help Still Needed to Reach ACEC/PAC Contribution Goal

Member representatives have contributed a total of \$19,560 to ACEC (national) PAC so far this calendar year. ACEC set a goal for ACEC/MO in the amount of \$23,763. Below is a list of member representatives that have contributed so far to the national PAC. We are very close to reaching our goal and need your help to accomplish that. To help you out, we have links to everything on our [website](#) to contribute to the national PAC and have an updated list of contributions on the website as well. If you have any questions regarding contributions, please contact Greg Knopp at (202) 682-4314 or gknopp@acec.org.

CORPORATE PACS:

TranSystems Corporation PAC

MEMBER REPRESENTATIVES:

Edmond D. Alizadeh • Marc H. Alper • Tricia Bohler • Craig Brauer • Oswald Bravo • Mike Brown • Jeff Church • Jeff Connelly • Michael S. DeBacker • David A. Diestelkamp • Shelley Dintelman • Jason Dohrmann • Joe Drimmel • Darrell Eilers • Kevin R. Eisenbeis • Mike Erdtmann • Kevin Fuller • Howard Gotschall • Thomas R. Gredell • Kurt Gribble • Joseph G. Hagerty • Earl Harrison • Michael Herleth • Doug Hickey • Stephen Hicks • Gene R. Hinshaw • Pamela Hobbs • Mark Jansen • Joe Johnson • John Killips • P.J. Kronlage • Rod Lacy • Vicki S. LaRose • Chris Linneman • Richard D. Lodewyck • Daniel R. Meckes • Linda L. Moen • John Neyens • David B. Nichols • Michael Odrowski • Rick Olson • Anthony O'Malley • Randall Perkinson • Steve Prange • Andrew Reid • Paul H. Reitz • Barry O. Rolle • Timothy J. Ross • Tony Russo • Rod Sachtleben • Ty Sander • Kevin Scott • Robert E. Staed • Wayne Thompson • Kevin Wallace • Stephen R. Wells • Todd Welz

New Member Firms Welcomed

The ACEC/MO Board of Directors approved the following new member firms since our last newsletter. We want to welcome them to the Council and hope you will too.

CRB

1251 NW Briarcliff Parkway, Suite 500, Kansas City, MO 64116
Phone: (816) 880-9800
Contact: Sue Dreckman

Pitzman's Surveying Group, Inc.

2725-R Sutton Boulevard, St. Louis, MO 63143
Phone: (314) 781-5665
Contact: T. Christopher Peoples

Member News

Burns & McDonnell announced that Randy Perkinson, PE, P.ENG, F.ASCE, has joined the firm as a project manager in the transportation group.

CBB announced the following: Nirav Patel has joined the firm as a transportation modeling specialist; and Jon Deves, PE, PTOE, joined the firm as associate - transportation engineer.



Horner & Shifrin, Inc. announced that Mike Wyland has received his commissioning certification, which brings another service the firm can offer to its clients. With a certified commissioning agent on staff, they offer a range of commissioning efforts from the whole building to specific critical issues.

Terracon Consultants, Inc. announced that Linda Billingsly has joined the firm as a client development manager in the St. Louis office.

Calendar

September 25, 2017 - ACEC/MO Kansas City Area Lunch Meeting

September 26, 2017 - ACEC/MO Kansas City Area Lunch Meeting

October 3, 2017 - ACEC/MO Jefferson City Area Lunch Meeting

October 4, 2017 - ACEC/MO St. Louis Area Breakfast & Lunch Meeting

October 10, 2017 - ACEC/MO Columbia Area Lunch Meeting

October 15-18, 2017 - ACEC Fall Conference, Orlando, FL

October 18, 2017 - ACEC/MO EEA Project Entry Deadline

October 24, 2017 - ACEC/MO St. Louis Area Breakfast & Lunch Meeting

October 26, 2017 - ACEC/MO Springfield Area Lunch Meeting

November 3, 2017 - ACEC/MO Fall Meeting, Jefferson City

November 8, 2017 - EEA Judging

February 9-10, 2018 - ACEC/MO Winter Meeting & Awards Banquet, Columbia

March 14-15, 2018 - ACEC/MO Future Leaders Academy, Jefferson City

April 11-12, 2018 - ACEC/MO Future Leaders Academy, St. Louis

April 15-18, 2018 - ACEC Annual Convention & Legislative Summit, Washington, DC

May 10-11, 2018 - ACEC/MO Future Leaders Academy, Independence

June 7-9, 2018 - ACEC Midwest States Conference, Branson

** Newly added events are in italics.*

